

On-time Closings – Guaranteed!

OUR GUARANTEE:

If we don't meet your client's initial closing date, as indicated in the original purchase contract, we'll refund their first month's mortgage payment (principal and interest).¹

Turn Our *Wells Fargo Closing Guarantee*SM Into Your Competitive Advantage

We're serious about closing your deals on time. Our industry-exclusive **Wells Fargo Closing Guarantee**SM backs up our confidence in our on-time closing capabilities with a one-month mortgage payment refund.

On the rare occasion something happens, it provides the perfect way to turn things around for your buyers. Rely on our **Wells Fargo Closing Guarantee** for the peace of mind your buyers need and the business-building advantages you deserve:

- Elevate your clients' offers above others — especially when combined with our **PriorityBuyer**[®] preapproval
- Move a deal that's in limbo with another lender and still close on time
- Enjoy the ultimate in service recovery — we make good by presenting your buyer with a big check!

Work with the nation's #1 retail mortgage lender.² We share your commitment to enhancing your buyers' experience and building business success.

Let's take our business to **The Next Stage**[®]

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1. Available on all qualified purchase transactions. Other terms and conditions apply. See a Home Mortgage Consultant for details. 2. Based on yearend 2006 statistics by Inside Mortgage Finance 2/23/07. This information is for real estate, legal, and financial professionals only and is not intended for distribution to consumers. Wells Fargo Home Mortgage is a division of Wells Fargo Bank, N.A. © 2008 Wells Fargo Bank, N.A. All rights reserved.

